



## Q1 2013/2014 Revenue stable at €15.3 M Increase in SaaS signatures and license sales

Paris, July 22, 2013 - Generix Group, collaborative software vendor for Retail ecosystem, issued today its revenues for the first quarter, ended June 30, 2013, of its financial year 2013/2014.

### LICENSE SALES UP 11%

	Fiscal Year 2013/2014	Fiscal Year 2012/2013	Change
<i>Unaudited</i>	Q1	Q1	Q1
Licenses	1 685	1 512	11%
Maintenance	5 682	5 865	-3%
SaaS	2 948	2 914	1%
<b>Software revenues</b>	<b>10 315</b>	<b>10 291</b>	<b>0%</b>
Consulting Services	4 967	5 050	-2%
<b>Revenues</b>	<b>15 282</b>	<b>15 341</b>	<b>0%</b>

With sales of €15.3 million in the first quarter of fiscal year 2013/14, Generix Group is showing stable revenue compared to the same quarter last year.

After having already observed an increase of 19% in its license sales over the last quarter of 2012/2013, the Group is showing an 11% increase in first quarter growth for license sales, confirming the sales growth seen since the start of 2013.

This growth in license sales was particularly based on signatures by two major players in specialized distribution that chose the Generix Collaborative Cross Canal (GCC) offering.

Maintenance revenue was down 3% due to an unfavorable basis effect. SaaS' revenue increased 1% and the quarter was also marked by a very significant increase in signing new SaaS contracts compared to the same quarter last year, which also expresses current sales growth.

Finally, as with the previous quarter, the Consulting & Services activity is nearly stable.

## PROFITABILITY CONTINUED TO IMPROVE OVER THE QUARTER

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In parallel with continuing sales growth observed over the quarter, the Group anticipates improving its operating profitability and cash flows from operating activities over the quarter, related to continually improving the profitability of its Consulting and Services activities, as well as to good cost control.

### Information related to goodwill depreciation risk

In accordance with the AMF n°2011-18 recommendation, we call attention on our goodwill depreciation risk as described in our reference document from March 31st , 2012 (refer to section 4.2.3 "Goodwill depreciation risk"), as well as in our half-year financial report from September 30th, 2012 (refer to note 1 section 2.1.6 "Additional notes").

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**Next press release: 22 October 2013**  
**Revenue for the second quarter of financial year 2013/2014**

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### About Generix Group

Generix Group provides the rapidly evolving Retail Ecosystem with leading Collaborative Software Solutions to operate profitably, adjust effectively, and grow sustainably. Generix Group helps retailers, third party logistics providers and manufacturers, in managing, sharing and optimizing their data flows. Generix Collaborative Business portfolio relies on a strong business expertise encompassing ERP, Supply Chain and Cross-Channel management, and uniquely leverages an A2A/B2B Gateway and Portal solutions.

Carrefour, Cdiscount, DHL, Gefco, Kuehne + Nagel, Leclerc, Leroy Merlin, Louis Vuitton, Metro, Nestlé, Sara Lee, Sodiaal, Unilever... more than 1,500 international companies trust "Generix Collaborative Business" solutions to profitably run their business, establishing Generix Group as an European leader with 63+M€ revenue.

[www.generixgroup.com](http://www.generixgroup.com)