

Strong commercial performance over the 2018/2019 financial year

Annual revenue: 76.6 M€

Continuous growth on Q4 2018/2019

Revenue: +10%

New SaaS signatures SaaS: +20%

Confirmation of the EBITDA improvement expectations for the fiscal year

Generix Group, Industrial, Logistics and Retail Ecosystems provider with leading Collaborative SaaS Solutions, issued today its revenues for the 2018/2019 fiscal year.

Q4 Revenue 2018/2019: €19.9 million (up 10%)

Unaudited (K€)	Quarter ended		Change	12 months ended March		Change
	March 31			31		
	2019	2018		2019	2018	
SaaS	7 872	6 173	28%	28 460	23 768	20%
Maintenance	4 667	4 610	1%	18 860	18 803	0%
Licenses	1 387	1 161	19%	4 633	4 678	-1%
Software revenues	13 926	11 944	17%	51 953	47 248	10%
Consulting Services	6 020	6 179	-3%	24 687	23 046	7%
Revenues	19 946	18 123	10%	76 640	70 294	9%

With a 19.9 million EUR revenue, the Group posted a 10% organic growth over the past quarter, still driven by the growth of its strategic SaaS model. The IFRS 15 standard affects the income of the Consulting Services revenue by - 560 K€.

Over the fiscal year, the Group's activity amounted to 76.6 million EUR, representing a 9% organic growth. Reprocessed for the IFRS 15 impact, the turnover increases by 10%.

These performances illustrate the Group's commercial dynamic in France and worldwide, as well as the success of the Generix Supply Chain Hub platform.

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New SaaS contracts Q4 2018/2019: €1.45 million (up 20%)

Unaudited (K€)	Quarter ended March 31		Var. Q4 2019 vs Q4 2018	12 months ended March 31		Var. 2019 vs 2018
	2019	2018		2019	2018	
New SaaS contract signing (ACV*)	1 449	1 204	20%	5 173	4 350	19%

*New contracts expressed in ACV (Annual Contract Value), which emphasizes the average annual complementary revenue to be generated after implementing the contracts in question.

Generix Group recorded € 1.45 million in new contracts over the past quarter, which corresponds to a 20% increase compared to the fourth quarter 2017/2018.

These new signatures mainly focus on new international deployments of the Generix Supply Chain Hub platform for major customers and new customers in Europe.

Over the financial year, the Group posted a 19% growth with € 5.2 million in new earned contracts, enabling the Group to generate a CMRR* growth of 15%.

Generix Group benefits from the high loyalty of its customers, supported by its « Building Trust » program allowing it to maintain a still low attrition level.

Perspectives

The performance recorded in the fourth quarter allows the Group to confirm the improvement perspectives for the EBITDA on the 2018/2019 financial year.

** Monthly recurring revenue after taking into account contracts that are signed but which have not started yet and cancellations that have not yet taken effect.*

Supplemental and non-IFRS Financial Information

Supplemental non-IFRS information (above-mentioned as EBITDA) presented in this press release is subject to inherent limitations. It is not based on any comprehensive set of accounting rules or principles and should not be considered as a substitute for IFRS measurements. Also, the Company's supplemental non-IFRS financial information may not be comparable to similarly titled non-IFRS measures used by other companies.

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Next financial press release: June 3rd, 2019 after the market closes

Results of the financial year 2018/2019

About Generix Group

Generix Group is a Collaborative Supply Chain expert present in 60 countries, thanks to its subsidiaries and network of partners. More than 5,000 companies around the world use its SaaS solutions. The group's 550 employees provide daily support for such customers as Carrefour, Danone, FM Logistic, McKesson, Essilor, Bic and Ferrero in the digital transformation of their Supply Chain.

Its collaborative platform, **Generix Supply Chain Hub**, helps companies to keep the promises they make to their customers. It combines the capabilities to execute physical flows, digitalize information flows, manage collaborative processes and connect companies to all their partners, in real time.

Generix Supply Chain Hub is aimed at all players in the Supply Chain: manufacturers, third- and fourth-party logistics providers (3PL/4PL) and retailers.

Founded in France in 1990, the company is listed on the Eurolist market of Euronext Paris, compartment C (ISIN: FR0010501692). To learn more: www.generixgroup.com

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