

FINANCIAL PRESS RELEASE

Paris, France, July 29th, 2019

Q1 2019/2020 revenue: 20,1 M€
Continuous growth: +9%

Generix Group, Industrial, Logistics and Retail Ecosystems provider with leading Collaborative SaaS Solutions, issued today its revenues for the first quarter of its 2019/2020 fiscal year.

Q1 2019/2020 revenue: 20,1 M€ (+9%)

<i>Unaudited (K€)</i>	Quarter ended		<i>Change</i>
	2019	2018	
SaaS	8 178	6 748	21%
Maintenance	4 778	4 693	2%
Licenses	700	1 006	-30%
Software revenues	13 656	12 447	10%
Consulting Services	6 395	5 978	7%
Revenues	20 051	18 425	9%

With a historic first quarter at over €20 M in revenue, the Group recorded 9% organic growth over the past, driven as before by the growth in its strategic SaaS business.

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New SaaS contracts Q1 2019/2020: €0.7 million

Unaudited (K€)	Quarter ended June 30		Var. Q1 2019 vs Q1 2018
	2019	2018	2018
New SaaS contract signing (ACV*)	682	1 170	-42%

*New contracts expressed in ACV (Annual Contract Value), which emphasizes the average annual complementary revenue to be generated after implementing the contracts in question.

Generix Group registered a total of €0.7 M over the last quarter in new contracts, down 42% compared to the first quarter of 2018/2019, which can be explained in part by an unfavorable basis effect (60% rise in signings in the first quarter of 2018/2019). Expectations remain positive for the signing trend over the fiscal year.

Prospects

The trend observed over the last quarter, combined with the Group's work on its two strategic aims – continuously improving its operating excellence and accelerating its international roll-out –, allow Generix Group to confirm its prospects for pursuing continued growth in revenues and profitability for the 2019/2020 fiscal year.

Next financial press release: October 28th, 2019 after the market closes

Revenue for the second quarter of the 2019/2020 fiscal year

About Generix Group

Generix Group is a Collaborative Supply Chain expert present in 60 countries, thanks to its subsidiaries and network of partners. More than 6,000 companies around the world use its SaaS solutions. The group's 550 employees provide daily support for such customers as Carrefour, Danone, FM Logistic, Fnac-Darty, Essilor, Ferrero and Geodis in the digital transformation of their Supply Chain.

Its collaborative platform, **Generix Supply Chain Hub**, helps companies to keep the promises they make to their customers. It combines the capabilities to execute physical flows, digitalize information flows, manage collaborative processes and connect companies to all their partners, in real time.

Generix Supply Chain Hub is aimed at all players in the Supply Chain: manufacturers, third- and fourth-party logistics providers (3PL/4PL) and retailers.

www.generixgroup.com

Founded in France in 1990, the company is listed on the Eurolist market of Euronext Paris, compartment C (ISIN: FR0010501692). To learn more: www.generixgroup.com

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