



Press release

Paris, January 5th 2022

More and more e-commerce for Il Gigante, which chose Generix Group's SaaS WMS also for the brand new dark store serving the Milan hinterland.

Leader of the large-scale retail business in Northern Italy and specialist in fresh food, Il Gigante pursues its strategy of strengthening its e-commerce channel and opens a second dark store at Bresso, reconfirming its choice of SaaS WMS by Generix Group, software vendor specialized in collaborative solutions for the supply chain and trade ecosystem, also for the new warehouse that will serve the online market.

Launched last December 9th and located between Bresso and Sesto San Giovanni, in the Milan hinterland (Italy), this is the second dark store that Il Gigante opens in 4 years to manage orders of the e-commerce channel: after the first experience at Varallo Pombia and the significant increase in online sales, the new dark store was built at the gates of Milan specifically to ensure higher speed and extensiveness to consumers of Lombardy's county seat, as well as to those living in the areas of Monza, Como, Lecco and Lodi. The location choice is a result of logistical opportunity also with regard to inbound supply flows, coming from the warehouses located at Basiano and Carpiano.

As in the case of the first one, this new dark store is in fact a warehouse fully devoted to serve online customers, who can enter orders on web portals www.cosicomodo.it and www.ilgigante.net not only for canned and pre-packaged fresh products, but also for food which gets cut, weighed and prepared on request, exactly as it is when buying meat and fish at brick-and-mortar stores: breadth of assortment and quality of fresh products particularly have always been Il Gigante's pride. At the new dark store more than 1,000 grocery shoppings per day can be prepared whilst, as far as delivery, it is possible to choose either the click&collect mode, leveraging a 14-pick-up point network (on a total of 23 points covered by both dark stores), or home delivery.

As is already the case with all its warehouses and with its first dark store, Il Gigante chose the warehouse management software (WMS) of Generix Group also for the 4,000 square meters and 12,500 references of the Bresso facility, thus reconfirming its full confidence in the Group's solution and in the know-how of Generix' operations and support teams.

Orders of the e-commerce channel are characterized by a considerable heterogeneity of composition, which can be kept fully under control with Generix WMS thanks to the possibility to analyze their contents, allocate them to different preparation methods and then assemble them in unique shipping units for customers.

The management of two dark stores for order preparation against a single front-end portal (SAP Hybris) was an interesting challenge that the project team solved with the adoption of Generix TradeXpress and the set-up of order routing logics.

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TradeXpress implementation was also fundamental for interface management: it ensures integration with the e-commerce platform on the one hand and with the tools for preparation of variable weight products and goods collection on the other hand - a total of 20 different interfaces and 5 systems.

All dark store operators use radiofrequency terminals with Android operating system for real-time exchange with the WMS of data relating to receiving, picking and inventory operations.

*«Proximity is essential to ensure timeliness and extensiveness of the e-commerce service in a geographical area which is so crowded and has the highest density of retail stores per square meter in Italy. We opened the dark store at Bresso in order to better serve the areas of Milan, Monza, Como, Lecco and Lodi, not only but especially through home delivery, and they are already completely covered, but our ambition does not stop here, we want, for example, to reach as soon as possible the goal of 1.000 orders processed per day» commented **Gianluigi Bassani, Marketing Director at Il Gigante**. «Our collaboration with Generix Group is a historic one, it has been going on for more than ten years now and every time it proves fruitful. This is the fifth warehouse on which we work together and also in this case, in addition to the reliability of the SaaS WMS solution itself, it was the experience, the consulting approach and the helpfulness of Generix' project team that made the difference. I am confident that Generix will continue to support us at its best in identifying the solutions we need to meet our future goals and market challenges.»*

*«It's a great satisfaction for us to be able to support Il Gigante also in this further strengthening of its e-commerce channel, which stands out once again for a high level of innovation in terms of set-up and logistic management, as well as for the quality level of the service provided to consumers. In fact, this project shows well how we work and how we like to work: standing at our customers' side, making their challenges be our own challenges and helping them preserve their competitive edge by being able to keep the promise that they make to their own customers, every day », added **Loretta Chiantaretto, General Manager at Generix Group Italia**.*

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About Generix Group

Generix Group is an expert in the Collaborative Supply Chain with presence in 60 countries thanks to its subsidiaries and network of partners. More than 6,000 companies around the world use its SaaS solutions. The group's 800 employees provide daily assistance to clients such as Carrefour, Danone, FM Logistic, Fnac-Darty, Essilor, and Ferrero in the digital transformation of their Supply Chains. Its collaborative platform, Generix Supply Chain Hub, helps companies keep their promises to their customers. It connects companies to all their partners so together they can operate physical flows, digitize information flows, and collaboratively manage processes in real time. Generix Supply Chain Hub is intended for all actors in the supply chain: manufacturers, logistic service providers (3PL/4PL), and distributors.

Founded in 1990 in France, the company is listed on the Euronext Paris Stock Exchange, compartment C (ISIN: FR0004032795).

To find out more: www.generixgroup.com

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About Grandi Magazzini & Supermercati Il Gigante

Founded in 1972, Il Gigante counts today 59 direct stores located in Lombardy, Piedmont and Emilia Romagna regions in Italy and 5,000 employees. Its high quality and food safety standards are coupled with “craftsmanship” of production, strongly distinguished by a special attention to the territory and to customers, who have always been at the center of every choice of the company.

Among the several awards obtained throughout its history, the BICSI - Italian Barometer of Customer Satisfaction Index rewards Il Gigante with the first place among Italian retail chains for assortment breadth, fresh products quality and service care.

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Learn more at www.ilgigante.net